

Bristlecone is a leader

in helping clients maximize the strategic value of their supply chain.

We have deep expertise in SAP Supplier Network Collaboration (SNC) solution, the supplier and inventory hub collaboration solution from SAP.

“ We were looking for a better and more efficient way to communicate and collaborate with our partners. We felt that we could reduce inventory and increase sales. Our decision to partner with Bristlecone was based on its past history and merits of working in the high tech industry. We are pleased with the results to date and look forward to continuing our relationship with Bristlecone. ”

– Smart Modular Technologies

Supply Chain Collaboration Services

With traditional supply chains evolving into supply networks, close collaboration between an organization and its suppliers becomes increasingly critical. Successful collaboration starts with making sure that everyone has clear visibility into current inventory, forecast, consumption, shipments, commitments and other related information. Supply Chain collaboration solutions enhance visibility and increase the velocity and accuracy of information flow within the supply network and enable the creation of more adaptive supply networks.

Supply Chain Collaboration Expertise

Bristlecone has a deep understanding of multiple supplier collaboration processes and have implemented many of them for our clients. These include:

- Purchase Orders: Replenishment is based on standard Purchase Orders issues by the customer
- Release Process: Replenishment is triggered by customer releases from long-term scheduling agreements
- Supplier Managed Inventory Process: When suppliers are responsible for the monitoring and replenishment of stock at their customer's location
- Dynamic Replenishment: Where both supplier and customer can get a mid-to-long-term awareness of deviations in supply and demand, and take appropriate action early to avoid delayed shipments or over production situations
- Contract Mfg. Purchasing Process: A derivative of the PO process, it allows suppliers and customers to communicate their respective requirements and responses around a contract manufacturing relationship, accurately and in real time, and keep their ERP environments up to date
- Kanban: Allows customers to send out KANBAN replenishment signals to suppliers

Why Bristlecone?

We focus on obtaining business, not technical results. Our deployment methodology enables us to perform a rapid assessment of your supply chain environment or a fast implementation of your supply chain system.

“*The most important thing that Bristlecone has done is meet its commitments - this is what gives us the confidence to keep working on more projects with them.*”

– Nike

Bristlecone supply chain collaboration services include:

- Assessment of existing supplier collaboration processes, benchmarking against industry best practices and recommendation of process improvements to reduce costs and improve service levels
- Implementation of Supply Chain Collaboration software solutions

Our SAP Expertise

We have deep expertise in SAP Supplier Network Collaboration (SNC) solution, the supplier and inventory hub collaboration solution from SAP. In addition, we have built several extensions to SNC that can be utilized by our various clients. These extensions include:

- Provide EDI integration for non-SAP ERP environments, utilizing SAP XI. This allows our clients to use SAP SNC as a gateway when they have a combination of SAP and non-SAP manufacturing systems.
- Support for manufacturers who do not get ASNs from some of their suppliers, but want to ensure that SNC information is always current.
- Extend SNC for organizations in the high technology industry that have specific requirements such as displaying manufacturer's part number, flagging price variance etc.
- Provide template-based customization of SAP user interface to show only the relevant information on the screen based on which supplier collaboration process is enabled. This reduces the need for training for suppliers.



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For additional information on how we can help you with either an assessment of your Supply Chain collaboration processes or implementation/extension of your SAP SNC/ICH system, please contact us at sales@bcone.com or visit www.bcone.com