

# BRISTLECONE INDUSTRY-SPECIFIC TACTICAL SOURCING (BITS)

## SAP-QUALIFIED PARTNER-PACKAGED SOLUTION FOR SAP® Ariba®

Introduce industry best practices into your tactical sourcing processes.

### WHAT IT DOES

Accelerates SAP Ariba Guided Buying adoption and enhances user experience.



**STREAMLINES SOURCING PROCESSES**

SAP Ariba Guided Buying is configured to serve as the sole user interface for all requestors creating sourcing forms and purchase requisitions.



**EXPEDITES PURCHASING DECISIONS**

Leverage the use of tactical sourcing forms within SAP Ariba Guided Buying as an alternative to collaborative requisitions.



**REDUCES OVER-DEPENDENCE ON PROCUREMENT TEAMS**

Industry best practice templates trigger self-service, low-touch or high-touch tactical sourcing based on regional, category and value thresholds.

**8**  
Weeks to Implement

**Mid-Market**  
Market Segment

**\$55K**  
Standard Deployment



Industry Experience



Packaged Solution



Best Practice Adoption



Rapid Deployment



Faster User Adoption



Customizable to Requirements

### HOW WE DO IT

Targeted value proposition delivered through SAP-qualified partner-packaged solution for SAP Ariba.



**FIXED PRICE, FIXED SCOPE**

Standard deployment in eight weeks; customizable if required.



**ASSETS AND ACCELERATORS**

Prebuilt configurations and templates; scenario and category recommendations.



**VALUE-ADDS**

Sample policies and RFQ templates; regional, category, value thresholds.

# WHY BRISTLECONE?

## THE TRUSTED PARTNER IN DIGITAL TRANSFORMATION

We specialize in helping organizations create higher performing environments and deliver positive customer experiences.



### Expertise

Consultants with strategic expertise in supply chain and solution development.



### Time-to-Value

Intellectual Property, proven methodologies and analytics that drive rapid ROI.



### Innovation

Rapid prototyping of sophisticated technologies to solve complex business problems.



### Flexibility

Engagements and delivery models that are flexible, scalable and customized to client needs.

## OUR CAPABILITIES

We provide end-to-end digital transformation expertise.

### SUPPLY CHAIN TRANSFORMATION

We transform supply chains to achieve unprecedented visibility, capitalize on disruption and improve overall corporate health.

### SUPPLY CHAIN INNOVATION

Bristlecone Labs, our innovation engine, taps into bleeding-edge technologies to build tomorrow's intelligent supply chains today.

### PRODUCT ENGINEERING SERVICES

We provide strong development expertise and a comprehensive portfolio of software experiences to bring new ideas to life.

## BY THE NUMBERS

A glimpse into our global footprint and customer base.



**1,000+**

Customer Engagements



**100+**

Accelerators



**TOP 10**

Leader in Supply Chain



**1,800+**

Global Consultants



**20+**

Countries Deployed



**\$20.7B**

Part of Mahindra Group



**18+**

INDUSTRIES

- Hi-tech
- CPG & Retail
- Manufacturing
- Automotive
- Chemicals
- Others



**14**

GLOBALHUBS

- North America
- EMEA
- APAC

Corporate Headquarters: San Jose, CA, USA

# BRISTLECONE

For more information, visit [www.bcone.com](http://www.bcone.com) or email [info@bcone.com](mailto:info@bcone.com).

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