

PROCUREMENT DIAGNOSTICS

360° ASSESSMENT OF PEOPLE, DATA, PROCESSES AND SYSTEMS

Take the first step in your digital procurement transformation journey.

WHAT IT DOES

Provides a clear view of current maturity, gaps, opportunities and investments needed.

**DELIVERS A RAPID ASSESSMENT**

Three-year roadmap presented in just four weeks.

**OPTIMIZES SOURCING AND SUPPLIER MANAGEMENT**

Strategic focus on containing spend and reducing operating costs.

**IMPROVES VISIBILITY AND COMPLIANCE**

Global and regional visibility into spend, processes and technology.

**STREAMLINES PROCESSES**

Best-in-class customized process maps across Source to Pay.

**INCREASES AUTOMATION**

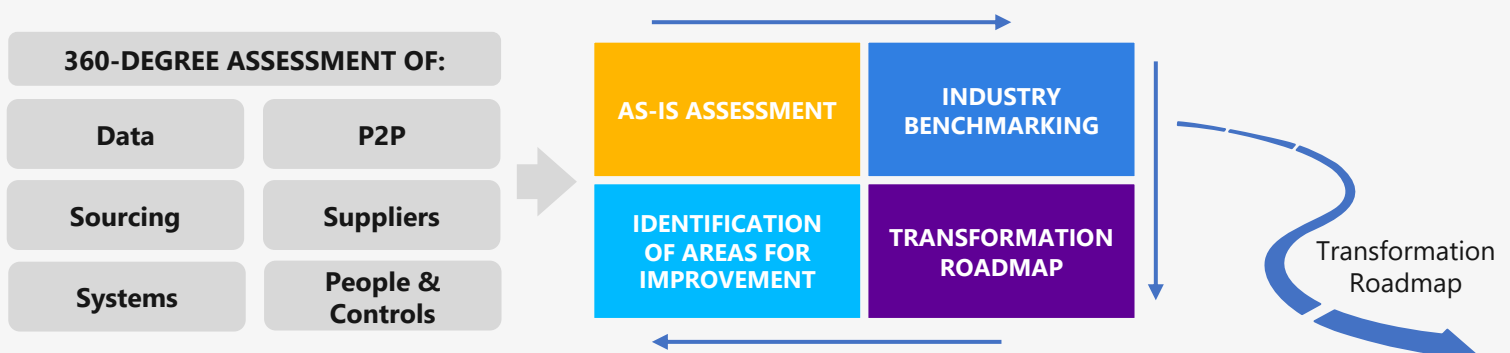
Reduces effort and cycle times and increases process efficiencies.

BRISTLECONE ADVANTAGE

- 1 Procurement expertise and large global footprint
- 2 Best-in-class baselining, frameworks and templates
- 3 Industry and category SMEs driving value
- 4 Quick ROI, short timelines

HOW WE DO IT






Global SMEs use proven frameworks and assets to assess as-is and arrive at optimized to-be state.



DIAGNOSTICS FRAMEWORK

Business Processes	System	Data	Analytics & Reporting	Compliance
Have I adopted the right business processes? How closely aligned are current business processes with best-in-class?	Do I have the right tools to meet my business process requirements? What are the areas for improvement?	What is the quality of my data and how is it managed? How can I reduce spend creep and increase visibility?	Do I get accurate, timely and relevant business information? Have I automated necessary steps in my Source to Pay cycle?	Where are my compliance issues coming from?

DIAGNOSTICS APPROACH

1 TO 2 WEEKS	1 TO 2 WEEKS			2 TO 3 DAYS
 Discovery Sessions & F2F Interviews	 Detailed Analysis	 Comparative Analysis	 Identify Opportunities	 Review & Finalize
<ul style="list-style-type: none"> Gain insight into S2P processes Understand key challenges – data, suppliers, processes Overview of tools Savings leakage and tail spend issues Templates maturity 	<ul style="list-style-type: none"> Document the current procurement state, key features and pain points Identify gaps in processes Identify differences among business units 	<ul style="list-style-type: none"> Compare with best-in-class processes and benchmark against industry leaders 	<ul style="list-style-type: none"> Define standardized S2P processes Define roles and responsibilities Define KPIs Identify areas for improvement Recommendations to address gaps 	<ul style="list-style-type: none"> Review with stakeholders and finalize Report presentation and submission

The output of the **Source to Pay Diagnostics** is a detailed analysis of current status, fit with industry benchmarks, areas of improvements and recommendations.

WHY BRISTLECONE?

We are the leading provider of AI-powered application transformation services for the connected supply chain. We specialize in helping organizations create higher-performing environments and deliver exceptional customer experiences.



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GLOBAL HUBS

- North America
- EMEA
- APAC

Corporate Headquarters: San Jose, CA, USA

BRISTLECONE

For more information, visit www.bcone.com or email info@bcone.com.

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